

PLATFORM ONE BASIC ORDERING AGREEMENTS

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DevSecOps Community of Practice

14 May 2020

BACKGROUND



WHY BOAS

BASIC ORDERING AGREEMENTS (BOAS)

- A BOA is NOT a contract
- There is NO CEILING associated with BOAs
- A BOA is an agreement between the Government and a contractor
 - “Application. A basic ordering agreement may be used to *expedite contracting* for uncertain requirements for supplies or services when *specific items, quantities, and prices are not known* at the time the agreement is executed, but a *substantial number of requirements* for the type of supplies or services covered by the agreement are anticipated to be purchased from the contractor.” FAR 16.703(b)
- Platform One has established BOAs with a pool of vetted contractors for specific supplies and/or services

CURRENT PLATFORM ONE BOAS

Description and Companies On-Boarded

THE BOAS

BOA 1: CLOUD SERVICES

- Services to develop and deploy accredited, integrated and tested code at multiple classification levels and hybrid cloud architectures
- Awarded: 1 Nov 19
- Companies On-boarded: 27

BOA 2: DEVSECOPS PIPELINE AND PLATFORM INTEGRATION AND LICENSING SERVICES

- DevSecOps pipeline and platform integration and licensing service to support a wide collection of software and programming tools supporting the CI/CD of software products
- Awarded: 1 Nov 19
- Companies On-boarded: 9

BOA 3: SOFTWARE DEVSECOPS SERVICES

- Technical services of full-stack DevSecOps engineers, infrastructure engineers, and other key personnel
- Awarded: 15 Jan 20*
- Companies On-boarded: 19

BOA I: CLOUD SERVICES COMPANIES ON-BOARDED

1. AT&T Systems, Inc.
2. Amazon Web Services
3. Adela Technologies
4. Alaska Northstar Resources
5. Applied Information Sciences
6. Bestica
7. C2S Consulting
8. Carahsoft Technology Corp
9. Chenega Applied Solutions
10. Cybercore Technologies
11. DarkWolf
12. Dell
13. Enlighten IT Consulting, LLC
14. FCN, Inc.
15. General Dynamics
16. Human Touch, LLC
17. Jasper Solutions, Inc.
18. JHC Technology, Inc.
19. Leidos
20. M2 Technology, Inc.
21. ManTech
22. Oracle America Inc.
23. Red River Technology, Inc.
24. TechTrend, Inc
25. UNISYS Corporation
26. World Wide Technology
27. Zivaro, Inc.

27 COMPANIES AS OF 14 MAY 20

BOA 2: DEVSECOPS PIPELINE AND PLATFORM INTEGRATION AND LICENSING SERVICES COMPANIES ON-BOARDED

1. Agile Defense
2. Amazon Web Services
3. Blue Ivey Partners
4. Carahsoft Technology Corporation
5. Cybercore Technologies
6. IndraSoft, Inc.
7. Iron Bow Technologies
8. Jasper Solutions, Inc.
9. Red River Technology, Inc.

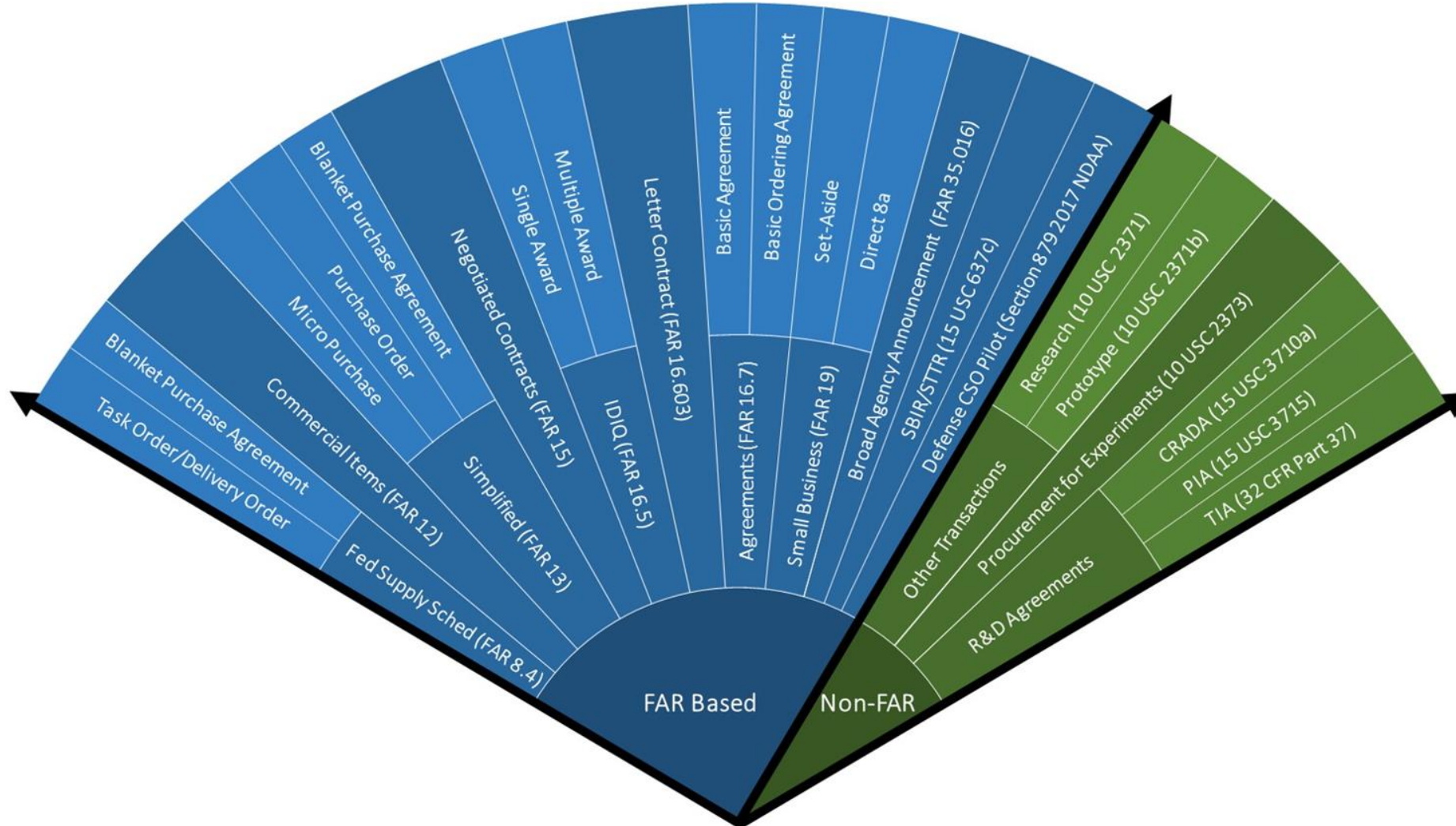
BOA 3: SOFTWARE DEVSECOPS SERVICES COMPANIES ON-BOARDED

1. Applied Research Associations, Inc.
2. Booz Allen Hamilton
3. Brain Gu, LLC
4. CSEngineering
5. Cubic
6. Dark Wolf
7. Deloitte Services
8. F9 Teams
9. Fearless Tech
10. Global InfoTek, Inc.
11. IBM Corporation
12. Novetta
13. Oteemo
14. Polaris Alpha
15. Rancher Federal, Inc.
16. SAIC
17. Seed Innovation
18. Spathe Systems
19. Unisys

BOTTOM LINE

- The BOAs are a TOOL (one option)
- The intent of the BOAs is to provide the ability for the Government to access a vetted contractor pool to support an accelerated path to contract award
- The frameworks discussed could be applied to other contracting actions

CONTRACTING CONE...THE POSSIBILITIES



PLATFORM ONE ACQUISITION TEAM

- PEO Command, Control, Communications, Intelligence, and Networks (C3I&N) under Maj Gen Schmidt
 - Based at Lackland AFB/Downtown San Antonio, Texas
- Providing the following support associated with BOAs to support **decentralized management**:
 - Brief and attend Platform One monthly on-boarding events for Government Program Offices
 - Coordinate and run quarterly on-boarding and off-boarding of contractors on BOAs
 - **NEXT** Contractor On-Boarding (*TENTATIVELY SCHEDULED*: July)
 - Consistent communication with Contractor Pool and Government Program Offices
 - Manage up-to-date Contract backlog queue with Government Program Offices
 - Manage up-to-date Awarded contracts with Government Program Offices
- Primary POCs:
 - PM: Lt Cody Paul: christopher.paul.3@us.af.mil
 - PK: Ms. Dawn Davenport : dawn.davenport@us.af.mil

GOAL

BACKGROUND/ CURRENT BASELINE:
TYPICAL PROCUREMENT ACQUISITION LEAD TIMES (PALT)

- PALT are tracked from Request for Proposal (RFP) release to contract award, below is a table showing average PALT (for available \$ figures) **across the DoD** pulled from Federal Procurement Data System (FPDS):

DoD FY19 New Awards (FAR)

Award Value	Valued at	Total New Awards	Average PALT(days)	Average PALT(months)
>\$100M	\$117,845,955,186.84	308	290.4	9.7
\$10M <Award <\$100M	\$76,947,405,062.36	2,901	182.3	6.1
\$1M <Award <\$10M	\$48,133,594,575.05	15,908	150	5.0
\$250K <Award <\$1M	\$14,924,056,597.84	28,857	108	3.6
\$10K <Award <\$250K	\$17,390,040,320.90	389,793	<i>Unavailable</i>	
<\$10K	\$280,211,977,241.93	41,869,803	<i>Unavailable</i>	

TOTAL \$555,453,028,984.92

BACKGROUND/ CURRENT BASELINE:
AVERAGE PROCUREMENT ACQUISITION LEAD TIMES (PALT)

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1	Market Research
2	Requirement Definition/ Documentation Preparation
3	Document Coordination
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Immediately, leveraging BOAs eliminates need for **INDIVIDUAL PROGRAM OFFICES** to conduct **ADDITIONAL MARKET RESEARCH**

Note: This should **NOT** be interpreted as **NO** market research, rather this is a benefit of the BOAs and the support of the Platform One team providing continual market research.

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STARTING POINT FOR CAPABILITY DELIVERY

INITIAL RESULTS: PALT COMPARISON

